

EASTERN COLORADO SERVICES
for the Developmentally Disabled, Inc.
MONTHLY FINANCIAL REPORT FOR:
November 30, 2021

RECYCLING CASH ON HAND:	\$500.00
KEY BANK STERLING:	\$107,974.70
CLIENT CHECKING	\$103,406.94
FARMERS STATE BANK OF BRUSH	\$100,669.17
BANK OF COLORADO STERLING	\$308,580.40
WRAY STATE BANK	\$255,297.56
GOLDEN BELT BANK	\$128,814.17
WELLS FARGO BANK	\$479,211.36
WELLS FARGO MONEY MARKET	\$726,364.58
POINTS WEST BANK	\$252,856.21
EQUITABLE S&L MONEY MARKET:	\$257,834.68
BANK OF THE WEST	\$254,538.21
TBK Bank	\$715,900.56
ACCOUNTS RECEIVABLE ALL ACCOUNTS:	\$814,431.41
PREPAID EXPENSE	\$39,435.84
WORKSHOP INVENTORY ON HAND:	\$8,329.75
CURRENT ASSETS	\$4,554,145.54
CURRENT LIABILITIES:	\$625,270.37
TOTAL NET WORKING CAPITAL	\$3,928,875.17

EASTERN COLORADO SERVICES
for the Developmentally Disabled, Inc.
MONTHLY FINANCIAL REPORT FOR:
November 30, 2021
42% of Year

PROGRAM	EXPENSES TO DATE	ANNUAL BUDGET	% OF EXPENSE PER BUDGET	REVENUE PER BUDGET	% of EXPENSE PER REVENUE
EARLY INT/PART C/TRUST	313871.67	897209.00	35%	1016858.00	31%
SLS MW/CES	50706.39	360406.00	14%	360407.00	14%
SLS STATE	19195.97	94238.00	20%	94238.00	20%
FSSP	20221.30	255597.00	8%	255597.00	8%
COMPREHENSIVE	2669963.03	7065255.00	38%	7327700.00	36%
ADMINISTRATION **	239052.54	631343.00	38%	313773.00	76%
ADULT CASE MGMT	247557.31	699170.00	35%	636189.00	39%
TOTAL ALL PROGRAMS:	3560568.21	10003218.00	36%	10004762.00	36%
WORKSHOP CONTRACTS:	Expense	vs.	Revenue	Excess (Revenue) or Loss	
Other Workshop Contracts	17563.66		20857.01	(3293.35)	
Trophy Shop	<u>4473.17</u>		<u>2035.91</u>	<u>2437.26</u>	
Total	22,036.83		22,892.92	(856.09)	
Miscellaneous Funds:					
NVP/HUD					
TOTAL ALL EXPENSES:	\$3,582,605.04				
TOTAL ALL REVENUE:				\$3,454,243.22	
YTD EXCESS (REVENUE)/LOSS:					\$128,361.82

** We only receive state dollars for administration costs. The remainder of the admin costs are disbursed out to all programs at the end of the fiscal year.

EASTERN CO SERV. FOR THE DEV DISABLED
Balance Sheet
as of November 30, 2021

CURRENT ASSETS:

Cash - Recycling	\$ 500.00
Key Bank	107,974.70
Client Checking Accounts	103,406.94
Farmer State Bank of Brush	100,669.17
Bank of Colorado - Sterling	308,580.40
Wray State Bank	255,297.56
Golden Belt Bank (Morgan Federal)	128,814.17
Wells Fargo Bank	479,211.36
Wells Fargo Money Mkt	726,364.58
Points West Community Bank	252,856.21
Equitable S & L Money Mkt	257,834.68
Bank of the West	254,538.21
TBK Bank Colorado	715,900.56
Accounts Receivable	814,431.41
Prepaid Expense	<u>39,435.84</u>

TOTAL CURRENT ASSETS		\$ 4,545,815.79
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INVENTORY:

Inventory-Workshops	<u>8,329.75</u>
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TOTAL INVENTORY		8,329.75
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FURNITURE & FIXTURES:

Furniture & Fixtures	<u>657.95</u>
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TOTAL FURNITURE & FIXTURES		657.95
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EQUIPMENT & VEHICLES:

Equipment & Vehicles	<u>1,150,144.45</u>
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TOTAL EQUIPMENT & VEHICLES		1,150,144.45
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BUILDINGS & IMPROVEMENTS :

Buildings & Improvements	4,144,228.31
Accumulated Depreciation	<u>(3,317,460.01)</u>

TOTAL BUILDINGS & IMPROVEMENTS		<u>826,768.30</u>
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TOTAL FIXED ASSETS & INVENTORY		6,531,716.24
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OTHER ASSETS:

Land	290,953.47
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EASTERN CO SERV. FOR THE DEV DISABLED
 Balance Sheet
 as of November 30, 2021

TOTAL OTHER ASSETS		<u>\$ 290,953.47</u>
TOTAL ASSETS		<u>\$ 6,822,669.71</u>
CURRENT LIABILITIES:		
A/P & Curr. Liab.	(213,173.20)	
Accrued Annual Leave	(240,797.17)	
Accrued Wages	<u>(171,300.00)</u>	
TOTAL CURRENT LIABILITIES		(625,270.37)
LONG TERM LIABILITIES:		
TOTAL LIABILITIES		(625,270.37)
CONTRIBUTED CAPITAL:		
Investments	<u>(49,825.01)</u>	
TOTAL CONTRIBUTED CAPITAL		(49,825.01)
SURPLUS:		
Operating (Retained Earnings)	<u>(6,275,936.15)</u>	
TOTAL SURPLUS		(6,275,936.15)
Equity	<u>128,361.82</u>	
TOTAL CURRENT OPERATION		<u>128,361.82</u>
TOTAL CAPITAL & SURPLUS		<u>\$(6,822,669.71)</u>

EASTERN CO SERV. FOR THE DEV DISABLED

Income Statement

for the period ending November 30, 2021

	Current Period	Year to Date	M-T-D %	Y-T-D %
REVENUES-STATE GENERAL FUND				
Revenues-State General Fund	\$ 0.00	\$(666.44)	0.0	0.0
State Funds - Case Management	(2,870.75)	(16,262.85)	(0.4)	(0.5)
State Funds - Management Fee	0.00	(2,877.80)	0.0	(0.1)
State Funds - Early Intervention	(26,754.25)	(140,455.25)	(3.8)	(4.1)
State Funds - FSSP	0.00	(16,623.24)	0.0	(0.5)
State Funds - SLS	0.00	(18,112.80)	0.0	(0.5)
State Funds - Children's Man. Fee	0.00	(1,680.00)	0.0	0.0
Non-Medicaid Functions	(11,264.58)	(12,628.53)	(1.6)	(0.4)
State Funds EI CM	(20,632.13)	(109,253.12)	(2.9)	(3.2)
CM Training	0.00	(390.34)	0.0	0.0
State Funds EI M&G	(11,179.41)	(59,794.66)	(1.6)	(1.7)
Eligibility Determination Revenue	(133.22)	(2,775.15)	0.0	(0.1)
EI Indirect Revenue	(5,831.58)	(30,831.56)	(0.8)	(0.9)
TOTAL REVENUES-GENERAL	(78,665.92)	(412,351.74)	(11.1)	(11.9)
REVENUES-STATE MEDICAID FUNDS				
Utilization Review/Assesment	(2,659.43)	(19,268.07)	(0.4)	(0.6)
Quality Assurance	(2,837.12)	(18,605.11)	(0.4)	(0.5)
EI TCM Revenue	(3,607.50)	(15,583.75)	(0.5)	(0.5)
Medicaid Waiver - TCM	(35,478.66)	(188,965.81)	(5.0)	(5.5)
Medicaid Waiver - Residential	(394,647.05)	(1,878,316.85)	(55.8)	(54.4)
Medicaid Waiver - Sp. Hab	(99,493.42)	(434,118.81)	(14.1)	(12.6)
Medicaid Waiver - Transportation	(19,465.72)	(87,622.29)	(2.8)	(2.5)
Medicaid Waiver - Behavior	(1,492.26)	(8,351.42)	(0.2)	(0.2)
Medicaid Waiver - SLS	(8,148.97)	(50,725.30)	(1.2)	(1.5)
Medicaid Waiver Supp. Employmen	(5,543.52)	(26,044.43)	(0.8)	(0.8)
Medicaid Waiver Childrens HCBS	(90.70)	(426.29)	0.0	0.0
Medicaid Waiver - Vision	(339.00)	(5,175.00)	0.0	(0.1)
Medicaid Waiver - Sp Medical	(1,136.00)	(14,328.00)	(0.2)	(0.4)
CES - Waiver	(688.00)	(1,235.00)	(0.1)	0.0
TOTAL REVENUES-STATE ME	(575,627.35)	(2,748,766.13)	(81.4)	(79.6)
REVENUES-ROOM & BOARD				
Client Room and Board	(41,518.00)	(217,642.60)	(5.9)	(6.3)

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending November 30, 2021

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
TOTAL REVENUES-ROOM & B	(41,518.00)	(217,642.60)	(5.9)	(6.3)
REVENUES-OTHER NON SPECIFIED FUNDS				
Revenues-Other Non Specified	(295.21)	(1,491.93)	0.0	0.0
Client Food Stamp Money	(7,530.11)	(43,284.22)	(1.1)	(1.3)
Misc. Donations	(6.66)	(3,552.14)	0.0	(0.1)
Other/Misc.	0.00	229.68	0.0	0.0
Gain On Sale	(2,000.00)	(2,000.00)	(0.3)	(0.1)
State Nvp	(173.60)	(1,299.96)	0.0	0.0
TOTAL REVENUES-OTHER NO	(10,005.58)	(51,398.57)	(1.4)	(1.5)
REVENUES-PRIVATE PAY FUNDS				
Day Program Private Pay	(204.10)	(1,191.26)	0.0	0.0
TOTAL REVENUES-PRIVATE P	(204.10)	(1,191.26)	0.0	0.0
REVENUES-WORKSHOPS:				
Revenues-Workshops	(1,235.60)	(20,857.01)	(0.2)	(0.6)
Kelandy Trophy Shop	(275.37)	(2,035.91)	0.0	(0.1)
TOTAL REVENUES-WORKSHO	(1,510.97)	(22,892.92)	(0.2)	(0.7)
TOTAL REVENUES	(707,531.92)	(3,454,243.22)	(100.0)	(100.0)
EXPENSES-SALARIES & BENEFITS:				
Directors Salaries	47,540.00	218,367.18	6.7	6.1
Professional Salaries	69,958.84	325,480.93	9.9	9.1
Admin Asst. Salaries	17,390.36	98,793.72	2.5	2.8
Managers Salaries	57,501.47	251,706.96	8.1	7.0
Direct Care Salaries	222,219.11	1,168,495.38	31.4	32.6
Housekeeping/Maint. Salaries	3,159.13	14,908.67	0.4	0.4
Transportation-Bus Driver Sal.	3,665.44	15,887.18	0.5	0.4

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending November 30, 2021

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
Other Salaries	0.00	21,300.00	0.0	0.6
Client-Salaries	1,546.16	10,560.44	0.2	0.3
Client-C.I.E.	258.72	1,142.27	0.0	0.0
F.I.C.A.	30,919.59	143,449.60	4.4	4.0
Health/Group Ins.	28,476.99	124,306.26	4.0	3.5
Unemployment Comp.	214.40	1,150.41	0.0	0.0
Workmans Compensation	28,009.37	136,623.73	4.0	3.8
Employee Physicals	57.00	266.00	0.0	0.0
Deferred Compensation	<u>13,057.49</u>	<u>64,382.87</u>	<u>1.8</u>	<u>1.8</u>
 TOTAL SALARIES & BENEFITS	 523,974.07	 2,596,821.60	 74.0	 72.5
 OPERATING EXPENSES:				
Dues & Subscriptions	48.00	13,242.75	0.0	0.4
Equipment Repairs/Maintenance	5,602.23	11,209.19	0.8	0.3
Telephone	6,067.20	29,379.92	0.9	0.8
Meetings & Conferences	321.51	4,164.37	0.0	0.1
Supplies	25,338.23	118,033.61	3.6	3.3
Contract Services	60,575.54	296,983.48	8.6	8.3
General Insurance	5,671.81	28,359.05	0.8	0.8
Equipment Depreciation	1,069.20	6,125.50	0.2	0.2
Mileage	540.79	4,285.56	0.1	0.1
Postage & Freight	53.00	2,101.00	0.0	0.1
Administration-Acctg & Audit	0.00	12,900.00	0.0	0.4
Administration-Legal Fees	0.00	795.00	0.0	0.0
Allocation Summary Account	0.00	8.62	0.0	0.0
Food Stamps	7,530.11	43,284.22	1.1	1.2
MW/SIs Waiver-Client Expenses	160.00	4,156.65	0.0	0.1
CES - Client Needs	112.00	1,015.64	0.0	0.0
Fssp-Special Reserve	4,615.00	20,063.25	0.7	0.6
Client-Sales Tax	0.00	103.45	0.0	0.0
Client-Recycling Exp.	0.00	237.20	0.0	0.0
Food	7,749.82	31,668.63	1.1	0.9
Medical/Dental	2,552.00	17,374.00	0.4	0.5
Medical/Dental Vision	332.00	4,835.50	0.0	0.1
Medical/Dental-Wipes	1,212.00	5,380.00	0.2	0.2
Purchased Services	<u>0.00</u>	<u>10,560.48</u>	<u>0.0</u>	<u>0.3</u>
 TOTAL OPERATING EXPENSE	 129,550.44	 666,267.07	 18.3	 18.6

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending November 30, 2021

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
OCCUPANCY EXPENSE:				
Occup.-Depreciation	11,803.04	59,178.86	1.7	1.7
Occup.-Insurance	1,767.55	8,837.75	0.2	0.2
Occup.-Utilities	11,500.29	74,668.55	1.6	2.1
Occup.-Facility Maint./Repairs	2,698.59	35,326.37	0.4	1.0
Occup.-Rent	<u>500.00</u>	<u>3,188.00</u>	<u>0.1</u>	<u>0.1</u>
 TOTAL OCCUPANCY EXPENS	 28,269.47	 181,199.53	 4.0	 5.1
 TRANSPORTATION EXPENSE:				
Trans.-Depreciation	8,758.33	42,980.64	1.2	1.2
Trans.-Gas & Oil	13,049.92	55,493.98	1.8	1.5
Trans.-Maintenance & Repairs	152.57	13,840.77	0.0	0.4
Trans.-Insurance & License	<u>4,382.65</u>	<u>26,001.45</u>	<u>0.6</u>	<u>0.7</u>
 TOTAL TRANSPORTATION EX	 <u>26,343.47</u>	 <u>138,316.84</u>	 <u>3.7</u>	 <u>3.9</u>
 TOTAL EXPENDITURES	 708,137.45	 3,582,605.04	 100.0	 100.0
EXCESS (REVENUE)/LOSS	<u>\$ 605.53</u>	<u>\$ 128,361.82</u>	<u>100.0</u>	<u>100.0</u>

EASTERN CO SERV. FOR THE DEV DISABLED
Statement of Cash Flows
for the period ending November 30, 2021

	<u>Current Period</u>	<u>Year to Date</u>
Cash flows from operating activities :		
Net Income (Loss)	\$(605.53)	\$(128,361.82)
Adjustments to reconcile the change in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	21,630.57	108,285.00
Decrease in Accounts Receivable	97,160.18	411,906.68
Decrease in Inventory	283.70	422.56
Increase in Accounts Payable	<u>(52,703.45)</u>	<u>(290,303.98)</u>
Net cash provided by operations	65,765.47	101,948.44
Cash flows from investing activities :		
Increase in property and equipment	<u>(10,350.00)</u>	<u>(79,110.44)</u>
Net cash used by investing activitie	(10,350.00)	(79,110.44)
Cash flows from financing activities :		
Net Increase In Cash And Equivalents	55,415.47	22,838.00
Cash and equivalents At Beginning Of Period	<u>3,636,533.07</u>	<u>3,669,110.54</u>
Cash and equivalents at end of period	<u><u>\$ 3,691,948.54</u></u>	<u><u>\$ 3,691,948.54</u></u>

EASTERN COLORADO SERVICES
for the Developmentally Disabled, Inc.
MONTHLY FINANCIAL REPORT FOR:
December 31, 2021

RECYCLING CASH ON HAND:	\$500.00
KEY BANK STERLING:	\$107,975.61
CLIENT CHECKING	\$103,406.94
FARMERS STATE BANK OF BRUSH	\$100,677.72
BANK OF COLORADO STERLING	\$177,729.22
WRAY STATE BANK	\$255,308.40
GOLDEN BELT BANK	\$128,825.11
WELLS FARGO BANK	\$574,916.96
WELLS FARGO MONEY MARKET	\$726,382.89
POINTS WEST BANK	\$252,873.39
EQUITABLE S&L MONEY MARKET:	\$257,919.45
BANK OF THE WEST	\$254,540.37
TBK Bank	\$716,052.57
ACCOUNTS RECEIVABLE ALL ACCOUNTS:	\$774,427.24
PREPAID EXPENSE	\$38,493.91
WORKSHOP INVENTORY ON HAND:	\$8,445.86
CURRENT ASSETS	\$4,478,475.64
CURRENT LIABILITIES:	\$607,027.75
TOTAL NET WORKING CAPITAL	\$3,871,447.89

EASTERN COLORADO SERVICES
for the Developmentally Disabled, Inc.
MONTHLY FINANCIAL REPORT FOR:
December 31, 2021
50% of Year

PROGRAM	EXPENSES TO DATE	ANNUAL BUDGET	% OF EXPENSE PER BUDGET	REVENUE PER BUDGET	% of EXPENSE PER REVENUE
EARLY INT/PART C/TRUST	385701.09	897209.00	43%	1016858.00	38%
SLS MW/CES	60691.99	360406.00	17%	360407.00	17%
SLS STATE	23286.16	94238.00	25%	94238.00	25%
FSSP	27219.30	255597.00	11%	255597.00	11%
COMPREHENSIVE	3344900.17	7065255.00	47%	7327700.00	46%
ADMINISTRATION **	302662.61	631343.00	48%	313773.00	96%
ADULT CASE MGMT	324125.48	699170.00	46%	636189.00	51%
TOTAL ALL PROGRAMS:	4468586.80	10003218.00	45%	10004762.00	45%
WORKSHOP CONTRACTS:	Expense	vs.	Revenue	Excess (Revenue) or Loss	
Other Workshop Contracts	21703.71		21124.49	579.22	
Trophy Shop	<u>5773.51</u>		<u>3323.15</u>	<u>2450.36</u>	
Total	27,477.22		24,447.64	3029.58	
Miscellaneous Funds:					
NVP/HUD					
TOTAL ALL EXPENSES:	\$4,496,064.02				
TOTAL ALL REVENUE:				\$4,283,520.69	
YTD EXCESS (REVENUE)/LOSS:					\$212,543.33

** We only receive state dollars for administration costs. The remainder of the admin costs are disbursed out to all programs at the end of the fiscal year.

EASTERN CO SERV. FOR THE DEV DISABLED
 Balance Sheet
 as of December 31, 2021

CURRENT ASSETS:

Cash - Recycling	\$ 500.00
Key Bank	107,975.61
Client Checking Accounts	103,406.94
Farmer State Bank of Brush	100,677.72
Bank of Colorado - Sterling	177,729.22
Wray State Bank	255,308.40
Golden Belt Bank (Morgan Federal)	128,825.11
Wells Fargo Bank	574,916.96
Wells Fargo Money Mkt	726,382.89
Points West Community Bank	252,873.39
Equitable S & L Money Mkt	257,919.45
Bank of the West	254,540.37
TBK Bank Colorado	716,052.57
Accounts Receivable	774,427.24
Prepaid Expense	<u>38,493.91</u>

TOTAL CURRENT ASSETS

\$ 4,470,029.78

INVENTORY:

Inventory-Workshops	<u>8,445.86</u>
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TOTAL INVENTORY

8,445.86

FURNITURE & FIXTURES:

Furniture & Fixtures	<u>657.95</u>
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TOTAL FURNITURE & FIXTURES

657.95

EQUIPMENT & VEHICLES:

Equipment & Vehicles	<u>1,133,705.45</u>
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TOTAL EQUIPMENT & VEHICLES

1,133,705.45

BUILDINGS & IMPROVEMENTS :

Buildings & Improvements	4,144,228.31
Accumulated Depreciation	<u>(3,327,775.24)</u>

TOTAL BUILDINGS & IMPROVEMENTS

816,453.07

TOTAL FIXED ASSETS & INVENTORY

6,429,292.11

OTHER ASSETS:

Land	290,953.47
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EASTERN CO SERV. FOR THE DEV DISABLED
Balance Sheet
as of December 31, 2021

TOTAL OTHER ASSETS		<u>\$ 290,953.47</u>
TOTAL ASSETS		<u><u>\$ 6,720,245.58</u></u>
CURRENT LIABILITIES:		
A/P & Curr. Liab.	(194,930.58)	
Accrued Annual Leave	(240,797.17)	
Accrued Wages	<u>(171,300.00)</u>	
TOTAL CURRENT LIABILITIES		(607,027.75)
LONG TERM LIABILITIES:		
TOTAL LIABILITIES		(607,027.75)
CONTRIBUTED CAPITAL:		
Investments	<u>(49,825.01)</u>	
TOTAL CONTRIBUTED CAPITAL		(49,825.01)
SURPLUS:		
Operating (Retained Earnings)	<u>(6,275,936.15)</u>	
TOTAL SURPLUS		(6,275,936.15)
Equity	<u>212,543.33</u>	
TOTAL CURRENT OPERATION		<u>212,543.33</u>
TOTAL CAPITAL & SURPLUS		<u><u>\$(6,720,245.58)</u></u>

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending December 31, 2021

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
REVENUES-STATE GENERAL FUND				
Revenues-State General Fund	\$ 0.00	\$(666.44)	0.0	0.0
State Funds - Case Management	(3,020.12)	(19,282.97)	(0.4)	(0.5)
State Funds - Management Fee	(719.45)	(3,597.25)	(0.1)	(0.1)
State Funds - Early Intervention	(30,495.50)	(170,950.75)	(3.7)	(4.0)
State Funds - FSSP	(4,615.00)	(21,238.24)	(0.6)	(0.5)
State Funds - SLS	(4,255.00)	(22,367.80)	(0.5)	(0.5)
State Funds - Children's Man. Fee	(274.94)	(1,954.94)	0.0	0.0
Non-Medicaid Functions	(454.65)	(13,083.18)	(0.1)	(0.3)
State Funds EI CM	(28,471.14)	(137,724.26)	(3.4)	(3.2)
CM Training	0.00	(390.34)	0.0	0.0
State Funds EI M&G	(15,937.50)	(75,732.16)	(1.9)	(1.8)
Eligibility Determination Revenue	(561.36)	(3,336.51)	(0.1)	(0.1)
EI Indirect Revenue	(7,546.66)	(38,378.22)	(0.9)	(0.9)
TOTAL REVENUES-GENERAL	(96,351.32)	(508,703.06)	(11.6)	(11.9)
REVENUES-STATE MEDICAID FUNDS				
Utilization Review/Assesment	(3,195.68)	(22,463.75)	(0.4)	(0.5)
Quality Assurance	(2,825.68)	(21,430.79)	(0.3)	(0.5)
EI TCM Revenue	(2,990.00)	(18,573.75)	(0.4)	(0.4)
Medicaid Waiver - TCM	(39,217.30)	(228,183.11)	(4.7)	(5.3)
Medicaid Waiver - Residential	(359,343.73)	(2,237,660.58)	(43.3)	(52.2)
Medicaid Waiver - Sp. Hab	(90,739.61)	(524,858.42)	(10.9)	(12.3)
Medicaid Waiver - Transportation	(15,977.89)	(103,600.18)	(1.9)	(2.4)
Medicaid Waiver - Behavior	(1,544.62)	(9,896.04)	(0.2)	(0.2)
Medicaid Waiver - SLS	(11,848.20)	(62,573.50)	(1.4)	(1.5)
Medicaid Waiver Supp. Employmen	(816.14)	(26,860.57)	(0.1)	(0.6)
Medicaid Waiver Childrens HCBS	(81.63)	(507.92)	0.0	0.0
Medicaid Waiver - Vision	(953.00)	(6,128.00)	(0.1)	(0.1)
Medicaid Waiver - Sp Medical	(5,236.00)	(19,564.00)	(0.6)	(0.5)
CES - Waiver	(631.28)	(1,866.28)	(0.1)	0.0
TOTAL REVENUES-STATE ME	(535,400.76)	(3,284,166.89)	(64.6)	(76.7)
REVENUES-ROOM & BOARD				
Client Room and Board	(47,872.00)	(265,514.60)	(5.8)	(6.2)

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending December 31, 2021

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
TOTAL REVENUES-ROOM & B	(47,872.00)	(265,514.60)	(5.8)	(6.2)
REVENUES-OTHER NON SPECIFIED FUNDS				
Revenues-Other Non Specified	(305.67)	(1,797.60)	0.0	0.0
Client Food Stamp Money	(8,530.32)	(51,814.54)	(1.0)	(1.2)
Misc. Donations	(7,550.51)	(11,102.65)	(0.9)	(0.3)
Other/Misc.	0.00	229.68	0.0	0.0
Gain On Sale	4,473.90	2,473.90	0.5	0.1
State Nvp	(173.60)	(1,473.56)	0.0	0.0
TOTAL REVENUES-OTHER NO	(12,086.20)	(63,484.77)	(1.5)	(1.5)
REVENUES-PRIVATE PAY FUNDS				
Day Program Private Pay	(429.10)	(1,620.36)	(0.1)	0.0
TOTAL REVENUES-PRIVATE P	(429.10)	(1,620.36)	(0.1)	0.0
REVENUES-WORKSHOPS:				
Revenues-Workshops	(267.48)	(21,124.49)	0.0	(0.5)
Kelandy Trophy Shop	(1,287.24)	(3,323.15)	(0.2)	(0.1)
TOTAL REVENUES-WORKSHO	(1,554.72)	(24,447.64)	(0.2)	(0.6)
REVENUES - GRANT FUNDS				
Grant Monies	(135,583.37)	(135,583.37)	(16.3)	(3.2)
TOTAL REVENUES - GRANTS	(135,583.37)	(135,583.37)	(16.3)	(3.2)
TOTAL REVENUES	(829,277.47)	(4,283,520.69)	(100.0)	(100.0)
EXPENSES-SALARIES & BENEFITS:				
Directors Salaries	76,303.36	294,670.54	8.4	6.6
Professional Salaries	100,064.63	425,545.56	11.0	9.5

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending December 31, 2021

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
Admin Asst. Salaries	30,071.71	128,865.43	3.3	2.9
Managers Salaries	68,521.28	320,228.24	7.5	7.1
Direct Care Salaries	314,022.89	1,482,518.27	34.4	33.0
Housekeeping/Maint. Salaries	5,014.00	19,922.67	0.5	0.4
Transportation-Bus Driver Sal.	5,712.21	21,599.39	0.6	0.5
Other Salaries	0.00	21,300.00	0.0	0.5
Client-Salaries	3,027.64	13,588.08	0.3	0.3
Client-C.I.E.	440.44	1,582.71	0.0	0.0
F.I.C.A.	44,784.81	188,234.41	4.9	4.2
Health/Group Ins.	22,699.53	147,005.79	2.5	3.3
Unemployment Comp.	307.94	1,458.35	0.0	0.0
Workmans Compensation	31,359.07	167,982.80	3.4	3.7
Employee Physicals	65.00	331.00	0.0	0.0
Deferred Compensation	19,607.68	83,990.55	2.1	1.9
TOTAL SALARIES & BENEFITS	722,002.19	3,318,823.79	79.0	73.8
OPERATING EXPENSES:				
Dues & Subscriptions	908.79	14,151.54	0.1	0.3
Equipment Repairs/Maintenance	2,436.99	13,646.18	0.3	0.3
Telephone	4,391.61	33,771.53	0.5	0.8
Meetings & Conferences	315.18	4,479.55	0.0	0.1
Supplies	33,496.18	151,529.79	3.7	3.4
Contract Services	55,603.49	352,586.97	6.1	7.8
General Insurance	5,671.81	34,030.86	0.6	0.8
Equipment Depreciation	1,037.59	7,163.09	0.1	0.2
Mileage	696.55	4,982.11	0.1	0.1
Postage & Freight	100.00	2,201.00	0.0	0.0
Administration-Acctg & Audit	0.00	12,900.00	0.0	0.3
Administration-Legal Fees	(375.00)	420.00	0.0	0.0
Allocation Summary Account	0.00	8.62	0.0	0.0
Food Stamps	8,530.32	51,814.54	0.9	1.2
MW/SIs Waiver-Client Expenses	769.00	4,925.65	0.1	0.1
ST/SIs-State Client Expenses	202.00	202.00	0.0	0.0
CES - Client Needs	1,166.16	2,181.80	0.1	0.0
Fssp-Special Reserve	6,998.00	27,061.25	0.8	0.6
Client-Sales Tax	66.17	169.62	0.0	0.0
Client-Recycling Exp.	0.00	237.20	0.0	0.0
Food	4,770.02	36,438.65	0.5	0.8
Medical/Dental	4,348.00	21,722.00	0.5	0.5

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending December 31, 2021

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
Medical/Dental Vision	938.80	5,774.30	0.1	0.1
Medical/Dental-Wipes	888.00	6,268.00	0.1	0.1
Purchased Services	<u>3,011.78</u>	<u>13,572.26</u>	<u>0.3</u>	<u>0.3</u>
 TOTAL OPERATING EXPENSE	 135,971.44	 802,238.51	 14.9	 17.8
 OCCUPANCY EXPENSE:				
Occup.-Depreciation	11,584.41	70,763.27	1.3	1.6
Occup.-Insurance	1,767.55	10,605.30	0.2	0.2
Occup.-Utilities	13,992.59	88,661.14	1.5	2.0
Occup.-Facility Maint./Repairs	3,280.92	38,607.29	0.4	0.9
Occup.-Rent	<u>500.00</u>	<u>3,688.00</u>	<u>0.1</u>	<u>0.1</u>
 TOTAL OCCUPANCY EXPENS	 31,125.47	 212,325.00	 3.4	 4.7
 TRANSPORTATION EXPENSE:				
Trans.-Depreciation	8,758.33	51,738.97	1.0	1.2
Trans.-Gas & Oil	9,278.12	64,772.10	1.0	1.4
Trans.-Maintenance & Repairs	320.64	14,161.41	0.0	0.3
Trans.-Insurance & License	<u>6,002.79</u>	<u>32,004.24</u>	<u>0.7</u>	<u>0.7</u>
 TOTAL TRANSPORTATION EX	 <u>24,359.88</u>	 <u>162,676.72</u>	 <u>2.7</u>	 <u>3.6</u>
 TOTAL EXPENDITURES	 913,458.98	 4,496,064.02	 100.0	 100.0
EXCESS (REVENUE)/LOSS	<u>\$ 84,181.51</u>	<u>\$ 212,543.33</u>	<u>100.0</u>	<u>100.0</u>

EASTERN CO SERV. FOR THE DEV DISABLED
Statement of Cash Flows
for the period ending December 31, 2021

	<u>Current Period</u>	<u>Year to Date</u>
Cash flows from operating activities :		
Net Income (Loss)	\$(84,181.51)	\$(212,543.33)
Adjustments to reconcile the change in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	21,380.33	129,665.33
Decrease in Accounts Receivable	40,946.10	452,852.78
Decrease in Inventory	(116.11)	306.45
Increase in Accounts Payable	<u>(18,242.62)</u>	<u>(308,546.60)</u>
Net cash provided by operations	(40,213.81)	61,734.63
Cash flows from investing activities :		
Increase in property and equipment	<u>5,373.90</u>	<u>(73,736.54)</u>
Net cash used by investing activitie	5,373.90	(73,736.54)
Cash flows from financing activities :		
Net Increase In Cash And Equivalents	(34,839.91)	(12,001.91)
Cash and equivalents At Beginning Of Period	<u>3,691,948.54</u>	<u>3,669,110.54</u>
Cash and equivalents at end of period	<u><u>\$ 3,657,108.63</u></u>	<u><u>\$ 3,657,108.63</u></u>