

|                              | FY 22-23       |                |                        |                     | FY 21-22                  |                           |
|------------------------------|----------------|----------------|------------------------|---------------------|---------------------------|---------------------------|
|                              | TOTAL ADMIN    | TOTAL CASE MGT | TOTAL SUPPORT SERVICES | TOTAL COMP SERVICES | TOTAL ALL PROGRAMS BUDGET | TOTAL ALL PROGRAMS BUDGET |
| SALARIES                     | 386,598        | 567,769        | 377,450                | 4,436,511           | 5,770,327                 | 5,898,190                 |
| FICA                         | 27,315         | 41,541         | 24,082                 | 325,281             | 418,218                   | 422,954                   |
| HEALTH INSURANCE             | 37,454         | 48,289         | 28,929                 | 241,933             | 356,605                   | 421,222                   |
| UNEMPLOYMENT                 | 1,238          | 1,367          | 863                    | 12,880              | 16,347                    | 17,956                    |
| WORKMANS COMP                | 2,815          | 3,481          | 1,971                  | 305,481             | 313,747                   | 333,403                   |
| PHYSICALS/PPD                | 110            | 0              | 68                     | 1,734               | 1,912                     | 1,791                     |
| DEFERRED COMP                | 17,715         | 21,156         | 15,504                 | 116,154             | 170,530                   | 176,758                   |
| <b>TOT SAL &amp; BEN</b>     | <b>475,244</b> | <b>683,604</b> | <b>448,866</b>         | <b>5,439,974</b>    | <b>7,047,687</b>          | <b>7,272,274</b>          |
| DUES AND SUB                 | 12,125         | 0              | 0                      | 12,727              | 24,852                    | 22,837                    |
| EQUIP REPAIRS                | 0              | 2,943          | 1,553                  | 13,186              | 17,683                    | 45,917                    |
| TELEPHONE                    | 6,289          | 9,223          | 11,500                 | 44,559              | 71,571                    | 78,864                    |
| INSERVICE                    | 2,418          | 1,002          | 15,380                 | 6,817               | 25,617                    | 15,896                    |
| SUPPLIES                     | 40,694         | 37,057         | 7,500                  | 226,913             | 312,164                   | 313,899                   |
| CONTRACT SERV / DIETICIAN    | 5,410          | 1,840          | 360,413                | 345,779             | 713,442                   | 770,298                   |
| GEN INSURANCE                | 1,444          | 3,726          | 2,700                  | 61,525              | 69,395                    | 72,810                    |
| EQUIP DEPR.                  | 1,365          | 3,040          | 1,000                  | 7,894               | 13,300                    | 16,286                    |
| MILEAGE                      | 289            | 1,465          | 12,300                 | 2,509               | 16,564                    | 17,429                    |
| MEDICAL SUPPLIES             | 0              | 0              | 0                      | 1,725               | 7,060                     | 8,966                     |
| POSTAGE                      | 5,335          | 0              | 0                      | 96,913              | 96,913                    | 98,180                    |
| FOOD STAMPS                  | 0              | 0              | 0                      | 84,624              | 84,624                    | 83,892                    |
| FOOD                         | 1,427          | 0              | 0                      | 1,427               | 1,427                     | 2,649                     |
| PURCH SERVICE/LEGAL          | 11,633         | 0              | 239,738                | -336,591            | -85,220                   | 34,684                    |
| ACCT AUDIT SLS ALLOCATION    | 0              | 0              | 0                      | 46,328              | 46,328                    | 25,905                    |
| MEDICAL DENTAL               | 0              | 0              | 240,955                | 0                   | 240,955                   | 360,800                   |
| CLIENT SUPPORT               | 0              | 0              | 0                      | 0                   | 0                         | 0                         |
| OCCUPANCY EXPENSES           | 0              | 0              | 0                      | 0                   | 0                         | 0                         |
| INTEREST                     | 0              | 0              | 0                      | 0                   | 0                         | 0                         |
| RENT                         | 0              | 3,917          | 3,000                  | 0                   | 6,917                     | 7,973                     |
| DEPRECIATION                 | 7,925          | 7,864          | 1,170                  | 126,495             | 143,453                   | 146,348                   |
| INSURANCE                    | 445            | 1,286          | 900                    | 20,375              | 23,006                    | 25,442                    |
| UTILITIES                    | 4,551          | 6,887          | 5,000                  | 150,049             | 166,487                   | 158,882                   |
| REPAIRS AND MAINT            | 5,041          | 4,430          | 4,000                  | 79,773              | 93,244                    | 114,002                   |
| TRANSPORTATION               | 0              | 0              | 0                      | 0                   | 0                         | 0                         |
| DEPRECIATION TRANS           | 0              | 0              | 0                      | 106,093             | 106,093                   | 116,300                   |
| MISC TRAN EXP (LOSS ON SALE) | 0              | 0              | 0                      | 0                   | 0                         | 0                         |
| GAS/OIL                      | 2,704          | 5,233          | 0                      | 144,683             | 152,620                   | 102,552                   |
| MAINTENANCE/TIRES            | 0              | 0              | 0                      | 25,653              | 25,653                    | 22,106                    |
| INSURANCE/LICENSE            | 0              | 0              | 0                      | 70,416              | 70,416                    | 68,015                    |
| <b>TOTAL BUDGET EXP</b>      | <b>584,339</b> | <b>773,518</b> | <b>1,355,975</b>       | <b>6,778,419</b>    | <b>9,492,252</b>          | <b>10,003,218</b>         |

|                               | PROJECTED REVENUE |                   |
|-------------------------------|-------------------|-------------------|
|                               | FY 23             | FY 22             |
| CASE MANAGEMENT/COMMUR        | 614,861           | 636,189           |
| MANAGEMENT/GENERAL/OA         | 77,935            | 61,028            |
| COMPREHENSIVE                 | 7,111,064         | 7,327,700         |
| SUPPORTED LIVING SERV.        | 236,119           | 360,407           |
| EARLY INTERVENTION            | 1,024,848         | 1,016,858         |
| FAMILY SUPPORT                | 64,272            | 255,597           |
| STATE SLS                     | 64,751            | 94,238            |
| COUNTY AND NON-SPECIFIED REV  | 374,858           | 252,745           |
| Reserves                      | 0                 | 0                 |
| <b>TOTAL PROJECTED REV.</b>   | <b>9,568,709</b>  | <b>10,004,761</b> |
| <b>LESS PROJECTED EXP.</b>    | <b>9,492,252</b>  | <b>10,003,218</b> |
| <b>EXP. (OVER)/UNDER REV.</b> | <b>76,457</b>     | <b>1,543</b>      |

For Comparison